

PCmover®

The World's **BEST-SELLING** Utility for Moving Programs, Files, and Settings!

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www.laplink.com
1-800-LAPLINK // press@laplink.com

Case Study

Objective: Enterprise PC Migration
Client: Cameron International
Royce Daves, IT Lead - Desktop Services

“ Now that PCmover has the ability to migrate programs selectively, we see this as a strategic tool for our migration practices globally. It does a great job of moving everything so a user can get started on their new PC without having to re-configure everything that has changed. ”

Royce Daves
IT Lead - Desktop Services

Cameron International, an American based flow equipment provider, plans to migrate 1,000 PCs next year. Without the proper PC migration software, Cameron International recognizes the time and money that a proper migration requires. As an international company also having flexible options to meet the needs of their offices is essential. PCmover presents a solution for the company saving them thousands of dollars and hours of time while meeting their international office needs.

Cameron International

Founded in 1833, Cameron International is the leading provider of flow equipment products, systems and services to worldwide oil, gas and process industries. A publicly traded company, Cameron is headquartered in Houston, Texas and employs over 12,500 people around the world in over 100 offices. Within the next year Cameron plans to migrate 300 hundred PCs in their North America offices and a total of 1,000 PCs worldwide.

The Challenge of Replacing Desktops

Prior to using PCmover, Cameron's Desktop Services Lead, Royce Daves, saw his primary technicians across North America spending hours replacing PCs for employees. Although new PCs were shipped with Cameron's specific corporate data, Royce's team was required to reinstall many applications for their extremely diverse user base. Employees would then be responsible to manually configure their new PC settings and transfer their old documents, resulting in many helpdesk inquiries. As a result, the manual installation of programs cost the company five to six hours of lost productivity time for each PC upgrade. Although headquartered in North America, Cameron requires a migration solution flexible enough to meet the demands of its worldwide operations including, language support and OS compatibility.

The Solution

After using PCmover to successfully upgrade machines throughout their North American operations, Cameron is now integrating PCmover across their entire global operations. PCmover is available in a number of different languages, not only in the software itself but also in Laplink technical support. These languages include: English, French, German, Spanish, Dutch, and Japanese, and allow all 12,000 employees in International offices to efficiently upgrade company PCs using PCmover and the support from Laplink. Cameron's technicians now spend less time reinstalling applications, as PCmover simply transfers all selected applications, folders and file types directly from the old PC to the end user's new machine. PCmover has allowed Cameron International to quickly replace PCs for their employees without risking core business processes or productivity.

The Impact

- Time savings in lost productivity is approximately 5-6 hours per PC, a total of 5,000 to 6,000 hours saved.*
- A total cost reduction of up to \$190,000 for 1,000 PCs.**
- IT staff is able to avoid assisting in manual re-installation of critical programs and settings.
- IT staff has recorded a reduced number of helpdesk calls from end users post-migration.

*Time savings calculated by multiplying 1,000 PC migrations by time savings of 5-6 hours per PC

**Cost savings are estimates only, resulting from both hard and soft dollar savings captured when using PCmover in the PC replacement process. Hard and soft dollar savings evaluating the impact to support staff and end user downtime, as well as, costs of professional services, software licensing, and storage fees. Total cost savings found by multiplying 1,000 PCs by \$190 saved per PC.